

Networking Tips

<p>Networking: Building or maintaining ethical relationships or networks with people who are, or might someday be, useful in achieving work-related goals.</p>

1. Frequently initiate contact and build rapport.
2. Initiate formal or casual contact to build work-related relationships.
3. Make work-related contact through friendly interaction with others.
4. Maintain personal contacts over time through professional activities.
5. When you ask for information, remember that you are imposing on that person's time, attention, and expertise.
6. If you want something, offer something in return.
7. Behave courteously and professionally.